

## **INTERPUMP 1Q2025 AIDE MEMOIRE**

In 2025 Interpump will publish a quarterly Aide Memoire prior to the start of quiet period which would be applied approximately 15-day-long before financial results release.

This document – which is unaudited - sets out public information previously provided by Interpump, which may be helpful in assessing Group's financial performance ahead of its 1Q2025 Financial Results on 15 May 2025. No new information is provided and there will be no commentary on current trading.

In line with applicable law and our practice, any updates will be the subject of a formal announcement.

	FINANCIAL PERFORMANCE
Sales	
Organic Growth	
Hydraulics	-12.1%
Water Jetting	-0.2%
Group	-9.2%
Main perimeters changes	
Hydraulics	Mouldtech: entire 1Q2024
Water Jetting	I.Mec: entire 1Q2024
	Waikato: entire 1Q2024
EBITDA	
Hydraulics	21.8%
Water Jetting	26.8%
Group	-23.3%

## Summary 1Q2024 relevant data and event

INTERPUMP GROUP S.p.A.

VIA E. FERMI, 25 - 42049 S.ILARIO - REGGIO EMILIA (ITALY) - TEL. +39 0522 904311 - FAX +39 0522 904444 - E-mail:info@interpumpgroup.it - http://www.interpumpgroup.it CAP. SOC. € 56.617.232,88 INT. VERS. - PART. IVA IT 01682900350 - REG. IMPRESE R.E. - COD. FISCALE 11666900151 - C.C.I.A.A. N° R.E.A. RE-204185 - REG.A.E.E.: IT0802000000780



2024 ACQUISITIONS		1Q2025 IMPACT
PP China & YRP Flow Technology <sup>2</sup>	2023: € 10m sales with an EBITDA margin of 10% Purchase price € 2.9m Consolidated since April 2024 in Water Jetting	Full impact
Alltube <sup>3</sup>	2023: € 5m sales with an EBITDA margin of 15% € 1m of cash as of February 2024 Purchase price € 2.3m Consolidated since May 2024 in Hydraulics	Full impact
Alfa Valvole <sup>4</sup>	2023: € 28m sales with an EBITDA margin of 26% € 11m of cash as of transaction signing date Purchase price € 55.2m Consolidated since June 2024 in Water Jetting	Full impact
Hidrover <sup>5</sup>	2024E: € 23m sales with an EBITDA margin of 26% € 3m of cash as of September 2024 Purchase price € 17.5m Consolidated since December 2024 in Hydraulic	Full impact

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 <sup>&</sup>lt;sup>2</sup> See please Group press release 9<sup>th</sup> April 2024
<sup>3</sup> See please Group press release 22<sup>nd</sup> April 2024

 <sup>&</sup>lt;sup>4</sup> See please Group press release 3<sup>rd</sup> June 2024
<sup>5</sup> See please Group press release 24<sup>th</sup> October 2024



## Summary 2025 relevant event

## BUY BACK <sup>7</sup>

From 26<sup>th</sup> March to 9<sup>th</sup> April 2025 Group purchased 250.000 of shares for approximately € 8m. After these transactions, Interpump Group S.p.A. holds a total of 2,376,863 own shares in portfolio, representing 2.1830% of the share capital.

2025 GUIDANCE <sup>8</sup>		
	Organic evolution: between -5% and +1% 2024 acquisitions impact: around 2%	
SALES	"2025 expectation as I already anticipated you, the main assumptions of the full year is for a consistent strength of the Water-Jetting division and a persistent weakness of the oil division. To be more precise, this latter weakness is not to be considered as further deterioration, but more stabilization at these lower levels with only marginal improvement."	
	<i>"In terms of temporal evolution, the most difficult period should be exactly this first part of the year. In any case, after the disappointment of last year, we would like not to reason in terms of comparison basis, but at this stage on sequential improvements"</i>	
PROFITABILITY	The second most important goal for 2025 is to protect profitability resilience that we built and achieved in these years. And exactly for this reason, we will leverage our business model flexibility to be ready to face the worst and therefore eventually benefit from the best.	

 $<sup>^7</sup>$  See please press releases 30  $^{th}$  March, 7  $^{th}$  and 14  $^{th}$  April 2025

<sup>&</sup>lt;sup>8</sup> See please press release 14<sup>th</sup> February 2025 and 4Q2024 Conference call transcript

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CASH FLOW GENERATION	"Our third goal, please do not misunderstand me, I am simply making a list, not giving priority, is to consolidate and potentially further improve the cash flow generation. This should be easier, even if by definition nothing is easy, because CAPEX normalization process will go on and in the meantime we are addressing properly inventories"
САРЕХ	"In terms of CAPEX, we are expecting in 2025 to have a decrease that is in line with the one of 2024. So, our budget of CAPEX is around €100 million"

Previous publications, transcripts and earnings call presentations can be found in the IR section of Group web site: www.interpumpgroup.it

**Upcoming Events** 

15 May 2025, Quarterly Statement 1Q20256 August 2025, Quarterly Statement 2Q202514 November 2025, Quarterly Statement 3Q2025

IR Contacts Elisabetta Cugnasca, Head of IR, ecugnasca@interpumpgroup.it