



INTERPUMP 2Q2024 AIDE MEMOIRE

From 2024 onwards, Interpump will start publishing a quarterly Aide Memoire prior to the start of quiet period which would be applied approximately 15-day-long before financial results release.

This document – which is unaudited - sets out public information previously provided by Interpump Group, which may prove helpful in assessing Group’s financial performance ahead of its 2Q2024 financial results on 8 August 2024. No new information is provided and there will be no commentary on current trading.

In line with applicable law and our practice, any updates will be the subject of a formal announcement.

Summary 2Q-1H2023 relevant data

	2Q2023	1H2023
SALES		
Organic growth		
Group	9.1%	13.7%
Hydraulic	8.7%	13.8%
Water Jetting	10.6%	13.2%
Main perimeters changes		
Hydraulic	Draintech: April-May 2023 Eurofluid: entire 2Q2023 Mouldtech: entire 2Q2023	Draintech: entire 1H2023 Eurofluid: April-June 2023 Mouldtech: April-June 2023
Water Jetting	I.Mec: June 2023 only Waikato: June 2023 only	I.Mec: June 2023 only Waikato: June 2023 only
EBITDA		
Group	24.6% (23.7% excluding one off)	24.9% (24.2% excluding one off)
Hydraulic	23.5% (22.3% excluding one off)	23.9% (22.9% excluding one off)
Water Jetting	27.5%	27.6%
Worth to be mentioned		
One-off in Hydraulic ⁽¹⁾	€ 5.4m	€ 9m

¹ Insurance reimbursement related to May 2022 IMM fire in Romania, recorded as “Other revenues”.



Summary 2024 relevant event

GUIDANCE ⁽²⁾	
SALES	Total Growth: in the range -5% / +1%
EBITDA Margin	Around 23.5%
QUALITATIVE COMMENTS	<p><u>Group CEO, conference call 1Q2024 Financial Results:</u></p> <p><i>"In terms of guidance by division, I confirm that water jetting will be stronger than hydraulics. And I confirm that we are expecting a positive organic growth for the full year 2024. The reduced visibility and the reduced expectation are mainly characterizing the hydraulics division."</i></p> <p><i>"In terms of geography, I confirm that USA are stronger than Europe and are stronger in general and we are seeing the same trend also going forward in the remaining part of 2024."</i></p> <p><i>"In terms of free cash flow, I confirm that we expect a sequential improvement or growth quarter after quarter, because of the normalization of the CAPEX. Like I said in my speech, we are facing now important expenses for the Interpump hydraulics in the first quarter in Bologna, but it's something that we conclude our extraordinary investment phase in the post-COVID recovery and for this reason on a group level, we are very confident that we will reach very important numbers in terms of cash flow generation this year"</i></p>

² Including all acquisitions performed until 1Q2024 Results announcement, 14 May 2024



ACQUISITIONS

PP China & YRP Flow Technology ⁽³⁻⁴⁾	€ 10m sales with an EBITDA margin of 10% Consolidated since April 2024 in Water Jetting division Purchase price € 2.9m
Alltube ⁽³⁻⁵⁾	€ 5m sales with an EBITDA margin of 15% Consolidated since May 2024 in Hydraulics division Purchase price € 2.3m
Alfa Valvole ⁽³⁻⁶⁾	€ 28m sales with an EBITDA margin of 26% Consolidated since June 2024 in Water Jetting Purchase price € 55.2m
Worth to be mentioned Transtecno ⁽⁷⁾	The Group has the right to exercise the call option related to the remaining 20% of Transtecno share capital still in the hand of the previous owner since the approval of the latter 2023 annual report

Previous publications, transcripts and earnings call presentations can be found in the IR section of Group web site: www.interpumpgroup.it

Upcoming Events

7 August 2024, Interim Report Q2 2024

6 November 2024, Quarterly Statement Q3 2024

IR Contacts

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³ Group press release 3rd June 2024

⁴ Group press release 27th December 2019 – Slide 17 presentation 2Q2022 – Page 20 Semi Annual Report 2022 - Page 48 Annual Report 2022 - Page 50 Annual Report 2023