



## INTERPUMP 2Q2025 AIDE MEMOIRE

In 2025 Interpump will publish a quarterly Aide Memoire prior to the start of quiet period which would be applied approximately 15-day-long before financial results release.

This document – which is unaudited - sets out public information previously provided by Interpump, which may be helpful in assessing Group's financial performance ahead of its 2Q2025 Financial Results on 6<sup>th</sup> August 2025. No new information is provided and there will be no commentary on current trading.

In line with applicable law and our practice, any updates will be the subject of a formal announcement.

### Summary 2Q2024 relevant data and events

	FINANCIAL PERFORMANCE
<b>Sales</b>	
<b>Organic Growth</b>	
Hydraulics	-13.7%
Water Jetting	+2.4%
Group	-9.5%
<b>Main perimeters changes</b>	
Hydraulics	Alltube: starting from May 2024
Water Jetting	PP China & YRP Flow Technology: entire 2Q2024
	Alfa Valvole: starting from June 2024
<b>EBITDA</b>	
Hydraulics	21.3%
Water Jetting	25.5%
Group	22.7%



2024 ACQUISITIONS		2Q2025 IMPACT
PP China & YRP Flow Technology <sup>2</sup>	2023: € 10m sales with an EBITDA margin of 10% Purchase price € 2.9m Consolidated since April 2024 in Water Jetting	No impact
Alltube <sup>3</sup>	2023: € 5m sales with an EBITDA margin of 15% € 1m of cash as of February 2024 Purchase price € 2.3m Consolidated since May 2024 in Hydraulics	April
Alfa Valvole <sup>4</sup>	2023: € 28m sales with an EBITDA margin of 26% € 11m of cash as of transaction signing date Purchase price € 55.2m Consolidated since June 2024 in Water Jetting	April and May
Hidrover <sup>5</sup>	2024E: € 23m sales with an EBITDA margin of 26% € 3m of cash as of September 2024 Purchase price € 17.5m Consolidated since December 2024 in Hydraulic	Entire quarter

<sup>2</sup> See please Group press release 9<sup>th</sup> April 2024

<sup>3</sup> See please Group press release 22<sup>nd</sup> April 2024

<sup>4</sup> See please Group press release 3<sup>rd</sup> June 2024

<sup>5</sup> See please Group press release 24<sup>th</sup> October 2024



## Summary 2025 relevant events

### DIVIDEND and BUY BACK <sup>7</sup>

As of 30 June 2025, around € 34m were paid as dividend.

In 1Q2025 (25<sup>th</sup> - 31<sup>st</sup> March) Group purchased 102.000 of shares for approximately € 3.5m while in 2Q2025 (1<sup>st</sup> April - 26<sup>th</sup> June) Group purchased 398.000 of shares for approximately € 13.1m. After these transactions, Interpump Group S.p.A. holds a total of 2,616,363 own shares in portfolio, representing 2.4030% of the share capital.

2025 ACQUISITIONS		2Q2025 IMPACT
<b>Padoan<sup>8</sup></b>	2024: € 15m sales with an EBITDA margin of 17% Purchase price € 16m Consolidated since July 2025 in Hydraulic	Consideration cash out impact of almost € 7m

### 2025 GUIDANCE <sup>9</sup>

<b>SALES</b>	Organic evolution: between -5% and +1% 2024 acquisitions impact: around 2%  <i>"2025 expectation as I already anticipated you, the main assumption of the full year is for a consistent strength of the Water-Jetting division and a persistent weakness of the</i>
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<sup>7</sup> See please press releases 30<sup>th</sup> March, 7<sup>th</sup> and 14<sup>th</sup> April, 26 May, 3<sup>rd</sup>, 9<sup>th</sup>, 16<sup>th</sup>, 23<sup>rd</sup> and 27<sup>th</sup> June 2025

<sup>8</sup> See please Group press release 16<sup>th</sup> June 2025

<sup>9</sup> See please first 14<sup>th</sup> February 2025 press release and 4Q2024 conference call transcript and subsequently 15<sup>th</sup> May 2025 press release and 1Q2025 conference call transcript.



	<p>oil division. To be more precise, this latter weakness is not to be considered as further deterioration, but more stabilization at these lower levels with only marginal improvement ..... In terms of temporal evolution, the most difficult period should be exactly this first part of the year. In any case, after the disappointment of last year, we would like not to reason in terms of comparison basis, but at this stage on sequential improvements”</p> <p>“First quarter results and April sales evolution are a clear support for our February guidance that we are confirming today. On an organic basis, we are expecting a turnover variation between minus 5% and plus 1% and a positive perimeter change impact of around 2% with reported sales therefore in line with 2024”</p>
<b>PROFITABILITY</b>	<p>The second most important goal for 2025 is to protect profitability resilience that we built and achieved in these years. And exactly for this reason, we will leverage our business model flexibility to be ready to face the worst and therefore eventually benefit from the best.</p> <p>“As usual, with a higher visibility driven by a quarter of reported data, we are adding to the sales guidance, the profitability guidance with an EBITDA margin between 22% and 22.5%. One important clarification to avoid any kind of misunderstandings. The comparison basis of this range is the 2024 reported EBITDA margin of 22%. No adjustment, no change, nothing, only reported numbers as always. We hope that you will read these numbers as we are reading them. In the worst possible case of a 5% sales decrease that is a 5% decrease after a 9% decrease of 2024, we are expecting to confirm 2024 results in terms of profitability. We are expecting to confirm our excellent profitability level once again”</p>
<b>CASH FLOW GENERATION</b>	<p>“Our third goal, please do not misunderstand me, I am simply making a list, not giving priority, is to consolidate and potentially further improve the cash flow generation. This should be easier, even if nothing is easy, because CAPEX normalization process will go on and in the meantime, we are addressing properly inventories”</p>



	<i>“In terms of cash generation as explained before, first quarter results are clear evidence of group commitment to proceed in the normalization process of both trade working capital and CAPEX. And therefore, we confirm the goal to consolidate and hopefully, improve the cash flow generation achieved in 2024”</i>
<b>CAPEX</b>	<i>“In terms of CAPEX, we are expecting in 2025 to have a decrease that is in line with the one of 2024. So, our budget of CAPEX is around €100 million”</i>

Previous publications, transcripts and earnings call presentations can be found in the IR section of Group web site: [www.interpumpgroup.it](http://www.interpumpgroup.it)

### Upcoming Events

6 August 2025, Quarterly Statement 2Q2025

14 November 2025, Quarterly Statement 3Q2025

### IR Contacts

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